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KEALI'I S. LOPEZ  
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TO THE HOUSE COMMITTEE ON FINANCE

TWENTY-SIXTH LEGISLATURE  
Regular Session of 2012

Tuesday, February 28, 2012  
11 a.m.

**WRITTEN TESTIMONY ONLY**

**TESTIMONY ON HOUSE BILL NO. 1896, H.D. 1 – RELATING TO INSURANCE.**

TO THE HONORABLE MARCUS OSHIRO, CHAIR, AND MEMBERS OF THE  
COMMITTEE:

My name is Gordon Ito, State Insurance Commissioner ("Commissioner"),  
testifying on behalf of the Department of Commerce and Consumer Affairs  
("Department").

The Department supports the intent of this bill, with the following concerns.

The purpose of this bill is to promote economic revitalization through the  
temporary reform of the health insurance medical loss ratio by: (1) establishing a 90%  
medical loss ratio ("MLR") for health plans offered by mutual benefit society or health  
maintenance organization for the two-year period from January 1, 2013 to December  
31, 2014; (2) appropriating a unspecified amount from the compliance resolution fund  
for the implementation of this Act; and (3) requiring the Commissioner to submit a report  
on the bill's impact to the Governor and the Legislature twenty days prior to the  
convening of the 2014 regular session.

This version of the bill allows the Commissioner to exempt a managed care plan from the higher MLR where it may become insolvent or unable to adequately deliver services and contains a defective effective date of January 1, 2050.

The federal Patient Protection and Affordable Care Act ("PPACA") in 2011 imposed a medical loss ratio ("MLR") of 80 to 85%, with rebates to be provided in 2012 by insurers that did not meet the MLR. This bill would impose a higher MLR of 90% and would require rebates by insurers that do not meet the 90 percent.

The Department has concerns about the proposed amendments to HRS § 431:14G-103(a) in section 3 of the bill. First, it is unclear whether the rates must be reduced where the 90% MLR is not met by an MBS or HMO, as opposed to enforcing the federal rebate requirement. Second, the language "and shall be reasonable in relation to the costs of the benefits" on page 3, lines 15-16, is being deleted. This language is necessary to clarify that rate regulation is not designed to push premiums below insurers' costs. If rates are below insurers' costs, this will tend to foster both insurer insolvencies and a scarcity of health insurance in the market.

We thank the Committee for the opportunity to present testimony on this matter.

# HMSA



Blue Cross  
Blue Shield  
of Hawaii

An Independent Licensee of the Blue Cross and Blue Shield Association

February 28, 2012

The Honorable Marcus R. Oshiro, Chair  
The Honorable Marilyn B. Lee, Vice Chair  
House Committee on Finance

**Re: HB 1896, HD1 – Relating to Insurance**

Dear Chair Oshiro, Vice Chair Lee and Members of the Committees:

The Hawaii Medical Service Association (HMSA) appreciates the opportunity to testify on HB 1896, HD1 which establishes a medical loss ratio of 90 percent for a managed care plan offered in the group or individual coverage market. HMSA supports the intent of this legislation. However, we do have concerns with the Bill as drafted and have recommended amendments to address those concerns. Attached for your consideration is a proposed HD2 version of HB 1896, HD1.

Our primary concern with this Bill is with its limited application only to a managed care plan offered by a mutual benefit society or nonprofit health maintenance organization. Equity demands that this provision should apply to all entities offering managed care plans in the individual and group coverage markets. An additional amendment is made to clarify that the medical loss ratio would be calculated separately for the large group, small group, and individual markets. We have discussed these amendments with the co-chairs of the prior committees and believe they are amenable to the changes.

We understand and appreciate the concern about the rising cost of health care. We at HMSA have made great efforts to control costs from administrative reviews to implementing a new pay for performance model for provider reimbursement. Given that, we appreciate the focus of this legislation and support its intent. We ask for your favorable consideration of the suggested amendments in the attached proposed HB 1896, HD2.

Thank you for the opportunity to testify today.

Sincerely,

Jennifer Diesman  
Vice President  
Government Relations

Attachment

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# A BILL FOR AN ACT

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RELATING TO INSURANCE.

**BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:**

1 SECTION 1. The legislature finds that rising health insurance  
2 premium costs are detrimental to businesses in the State during  
3 this period of slow economic recovery. Restricting health  
4 insurance premium cost increases would assist businesses in  
5 expanding or, at least, maintaining operation.  
6

7 The purpose of this Act is to promote economic  
8 revitalization through the temporary reform of the health  
9 insurance medical loss ratio and rate regulation provisions of  
10 the State's insurance code.  
11

12 SECTION 2. Chapter 431, Hawaii Revised Statutes, is  
13 amended by adding a new section to article 14G to be  
14 appropriately designated and to read as follows:  
15

16 "§431:14G-A Medical loss ratio for January 1, 2013, to  
17 December 31, 2014. (a) For the purpose of this section:  
18

19 "Health care quality improvement cost" means expenditure  
20 for activities to improve health care quality that is subject to  
21 section 2718(a)(2) of the Public Health Service Act.  
22

23 "Medical cost" means expenditure on reimbursement for  
24 clinical services that is subject to section 2718(a)(1) of the  
25 Public Health Service Act.  
26

27 "Medical loss ratio" means the ratio of premium revenue  
28 expended on medical and health care quality improvement cost to  
29 total premium revenue (after certain exclusions such as taxes),  
30 as calculated in accordance with section 2718(b)(1)(A) of the  
31 Public Health Service Act.  
32

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1 "Public Health Service Act" means the federal Public Health  
2 Service Act, as amended and any regulations or guidance issued  
3 under that Act.  
4

5 (b) As authorized under section 2718(b)(1)(A)(i) and (ii)  
6 of the Public Health Service Act, the State shall establish a  
7 higher medical loss ratio for ~~[certain]~~ health insurance plans.  
8

9 (c) This section shall apply to policies with plan years  
10 beginning  
11

12 ~~— (1) Offered by a mutual benefit society or health~~  
13 ~~maintenance organization not taxed under article 7, part II; and~~  
14

15 ~~— (2) Effective] January 1, 2013 through December 31, 2014.~~  
16

17 The medical loss ratio for all policies issued in the group  
18 or individual market during the medical loss ratio reporting  
19 year shall be ninety per cent. A managed care plan's medical  
20 loss ratio shall be calculated separately for the large group  
21 market, small group market and individual market.  
22

23 ~~{(d) For a managed care plan not subject to subsection~~  
24 ~~(c), the medical loss ratio shall be that established under~~  
25 ~~section 2718(b)(1)(A) of the Public Health Service Act.}]~~  
26

27 SECTION 3. Section 431:14G-103, Hawaii Revised Statutes,  
28 is amended by amending subsection (a) to read as follows:  
29

30 "(a) Rates shall not be excessive, inadequate, or unfairly  
31 discriminatory [and shall be reasonable in relation to the costs  
32 of the benefits]; provided[.] that, when reviewing proposed  
33 rates, the filing for which is pending on January 1, 2013, or  
34 submitted to the commissioner between January 1, 2013, and  
35 December 31, 2014, the commissioner shall consider the medical  
36 loss ratio applicable to the filer under section 431:14G-A."  
37

38 SECTION 4. Section 431:14G-105, Hawaii Revised Statutes,  
39 is amended by amending subsection (e) to read as follows:  
40

41 "(e) Rates shall be established in accordance with this  
42 article and actuarial principles, based on reasonable

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1 assumptions, and supported by adequate supporting and  
2 supplementary rating information. After reviewing a managed  
3 care plan's filing, the commissioner may require that the  
4 managed care plan's rates be based upon the managed care plan's  
5 own loss and expense information."  
6

7 SECTION 5. After the repeal of this Act on December 31,  
8 2014, the rates of a health insurer, to which the criteria of  
9 section 431:14G-103(a), Hawaii Revised Statutes, were applied,  
10 shall continue in effect until revised in accordance with  
11 chapter 431, article 14G, Hawaii Revised Statutes.  
12

13 SECTION 6. The insurance commissioner shall submit a  
14 report to the governor and legislature no later than twenty days  
15 prior to the convening of the 2014 regular session. The report  
16 shall include information on the impacts of this Act and a  
17 recommendation on whether any provision of this Act should be  
18 made permanent, with or without modification.  
19

20 SECTION 7. There is appropriated out of the compliance  
21 resolution fund of the State of Hawaii the sum of \$  
22 or so much thereof as may be necessary for fiscal year 2012-2013  
23 for the implementation of this Act by the insurance  
24 commissioner.  
25

26 The sum appropriated shall be expended by the department of  
27 commerce and consumer affairs for the purposes of this Act.  
28

29 SECTION 8. Statutory material to be repealed is bracketed  
30 and stricken. New statutory material is underscored.  
31

32 SECTION 9. This Act shall take effect on January 1, 2013,  
33 and shall be repealed on December 31, 2014; provided that:  
34

35 (1) Section 7 shall take effect on July 1, 2012;  
36

37 (2) Section 5 shall not be repealed on December 31, 2014;  
38 and  
39

40 (3) Sections 431:14G-103(a) and 431:14G-105(e), Hawaii  
41 Revised Statutes, shall be reenacted in the form in which they  
42 read on December 31, 2012.

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INTRODUCED BY: \_\_\_\_\_

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**Report Title:**

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**Description:**

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